

Trina Solar signs sales agreement with U.S. wholesale distributor Essco

Wednesday, 10 March 2010

Trina Solar today announced that its subsidiary, Changzhou Trina Solar Energy Co. has signed a sales agreement with Essco, a leading full-service commercial, utility and residential electric distributor with locations throughout the United States.

Trina Solar Limited, a leading integrated manufacturer of solar photovoltaic (PV) products from the production of ingots, wafers and cells to the assembly of PV modules, today announced that its subsidiary, Changzhou Trina Solar Energy Co., Ltd., has signed a sales agreement with Essco Wholesale Electric, Inc. ("Essco"), the southwest US company of Sonepar USA, a leading full-service commercial, utility and residential electric distributor with locations throughout the United States.

Under the terms of the agreement, Trina Solar is expected to supply Essco with approximately 25 MW of PV modules and an additional 4 MW at the option of Essco, to be delivered during 2010. With the signing of this sales agreement, the Company has now secured a total of approximately 40 MW of PV modules from customers in the United States during 2010, all with agreed prices.

"We are excited to announce this agreement with a well-established leading electrical wholesale distributor like Essco and Sonepar USA. We look forward to helping expand their solar PV capabilities and provide their existing customers and markets with our high-quality solar products," said Mark Wilkerson, Trina Solar's Senior Director of North American Sales and Marketing. "This partnership will help Trina Solar expand its presence and increase brand recognition in commercial and residential markets in the United States, an important growth market for the company."

"With the addition of Trina Solar modules to our renewable energy equipment portfolio, we truly are able to be a one-stop distributor for our electrical contractors and solar integration companies. With Sonepar's national coverage through its operating companies and encompassing Essco's direct coverage of the Southwest, we are making renewable energy products more available and affordable than ever before to our customers," said Scott L. Tonn, Essco's President.

For further information, please visit Trina Solar's website at <http://www.trinasolar.com>.